



GO COMP - Workers' Compensation APPETITE GUIDE

We are committed to making positive change possible by expanding our diverse portfolio and making the quoting process easier for you. That's why we've enhanced our Small Business Quoting Portal's product offering to now include **GO COMP - the simple way to quote Workers' Compensation.**

You can now rate, quote and bind a Workers' Compensation policy in 10 minutes or less. Simply answer a handful of questions and you'll know within seconds if your customer is eligible. Plus, we offer highly competitive commission opportunities on new business bound for both mono-line policies and those written in conjunction with a BOP policy.

We've outlined key criteria to make your jobs easier and assist in straight through processing:

- + Broad appetite including: Religious Organizations, Distributor, Office, Real Estate, Restaurant, Retail, Service
- + The account has been in business at least one year OR the owner/manager has at least three years of experience in the industry
- + Three or fewer losses over the last three years
- + Experience mod of 1.20 or less
- + Max payroll by industry:
 - Office, Service and Retail – \$5 million
 - Restaurant and Distributors – \$2.5 million
 - Religious Organizations – \$500,000

Ineligible on GO COMP:

- + Contracting, manufacturing or habitational classes
- + 24 hr. Dine-In Restaurant (24 hr. drive through only – eligible)
- + "If any" payroll policies